



MANGYSTAU OIL & GAS

POST SHOW REPORT
The 3rd Regional Exhibition
MANGYSTAU OIL & GAS 2008
4-6 NOVEMBER 2008
Oblast Exhibition Business Centre,
Aktau, Kazakhstan

ORGANISERS: ITE Group PLC (UK), Iteca Kazakhstan Exhibition Company.

OFFICIAL SUPPORT: Ministry of Energy and Mineral Resources of the Republic of Kazakhstan, Mangystau Oblast Akimat, Aktau City Akimat, KazMunaiGas Exploration & Production JSC.

OFFICIAL PARTNER



TECHNICAL SUPPORT



XEROX®



This year, the exhibition was attended by more than 60 exhibiting companies. The total area of the Mangystau Oil & Gas 2008 exposition made up 1,600 square metres. The exhibition was visited by over 3,000 industry professionals.

Mangystau Oil & Gas 2008 was held for the third time demonstrating a stable interest of foreign investors in Kazakhstan oil. New developments were presented at the exhibition by companies from France, Kazakhstan, Poland, Russia, Ukraine, and United States. It is gratifying to note the stably high interest on behalf of Russian companies that accounted for about 40% of all exhibitors this year.

Like in previous years, the exhibition featured a wide range of oil and gas equipment. Specifically, new developments and achievements in the industry were demonstrated to professionals by such companies as: Bumar (Poland), Drilling Pipes and Radius Service (Russia), Red Mountain (US), Dnepropetrovsk Drilling Equipment Plant (Ukraine), and FMC (France).

Special mention should be made of such Mangystau Oil & Gas 2008 exhibitors as those directly involved in oil production operations, e.g. KazMunaiGas Exploration & Production JSC with its production subsidiaries OzenMunaiGas JSC and KarazhanbasMunai JSC, and Shell Oil Company.

EXHIBITION SECTIONS:

Oil and Gas Production and Refining; Oil and Gas Equipment; Oil and Gas Transportation; Engineering and Consulting; Geophysical Services; Environment Protection; Oil and Gas Field Service; Ecological Security; Individual and Industrial Protection Facilities, etc.

OFFICIAL VISITORS:

Krymbek Yeleuovich Kusherbayev, Mangystau Oblast Akim
Salimgerei Shapagatovich Bekbergenov, Aktau City Akim
Uzakbai Suleimenovich Karabalin, Acting General Director, MangystauMunaiGas

EXHIBITING COMPANIES:

AKTAUTECHVEST
ALEX COMPANY
ASTEL
BUMAR
DRILLING PIPES
BURSERVICE
VAARI KAZAKHSTAN
VIKA KAZAKHSTAN
VODECOFILTER
VOTKINSK PLANT
CENTRAL CONTROL DEPARTMENT OF OIL AND GAS INDUSTRY
GMMOS
DNEPROPETROVSK DRILLING EQUIPMENT PLANT
ZIRAX
INTERTRADE
KAZPROMPRIBOR
KARAZHANBASMUNAI
NEFTEMASH KRASNODAR PLANT
METALPROMEXPORT

MODULNEFTEGASKOMPLEKT
MOTOVILIKHIN PLANTS
NGS+ AKTAU
NEOTECHNOLOGY
OZENMUNAIGAS
OIL TEST CONTROL SERVICE
PAKER
PETROCHEM KAZAKHSTAN
PKTBA
CASPIAN MACHINE-BUILDING COMPLEX
RADIUS SERVICE
INFORMATION & ANALYTICAL CENTRE FOR GEOLOGY AND MINERAL
RESOURCES
KAZMUNAIGAS EXPLORATION & PRODUCTION
RIVAL
RIG
RED MOUNTAIN
SBERBANK
TECHNICAL SERVICE GROUP
TECHNOLINE COMPANY
TPK NAZAR
TRUBOKOMPLEKT
TYAZHPROMKOMPLEKT
URALNITI
FMS
KHADYZHENSK PLANT
SHELL
SHESHMAOIL
ELRAS
GRUZOPODYOMTEKHNIKA – KAZAKHSTAN

MEDIA SUPPORT:

EUROBAK
KAZAKHSTAN
OIL REVIEW
OIL & GAS OF KAZAKHSTAN
PETROLEUM
OIL MARKET
KAZENERGY
CASPIAN INTEGRATION BUSINESS CLUB
OIL GAS INDUSTRY
EXHIBITION BRIDGE INFORMATION AGENCY
OIL & GAS UKRAINE

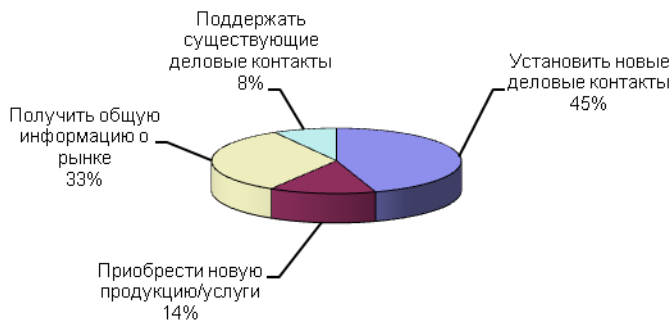
POLLING OF VISITORS

Какие из представленных тематик Вас интересуют на данной выставке?



What of the subjects presented at the exhibition are of interest for you?	
Oil and gas production and refining	17%
Oil equipment	17%
Oil and gas transportation, other transportation service, logistics	12%
Geophysical services	3%
Ecological and environment protection services	4%
Project studies, designing	4%
Construction operations	15%
Engineering and consulting	10%
Oil and gas field services	11%
Individual and industrial protection facilities	5%
Software	2%

Каковы основные причины Вашего посещения выставки?



What are the main reasons for you to visit the exhibition?	
Establish new business contacts	45%
Buy new products/services	14%
Get general information about the market	33%
Maintain existing business contacts	8%

Посетители по должностям



Visitors by titles	
Directors, Presidents	22%
Deputy CEOs, heads of departments and workshops	13%
Economists, accountants	6%
Lead experts	27%
Engineers, technologists	10%
Managers, market researchers	6%
Ecologists, geologists	5%
Press	0%
Department heads	10%
Other	1%

По области деятельности



Visitors by field of activity	
Construction	17%
Designing	12%
Industry (light, heavy)	1%
Services	0%
Oil & Gas	49%
Ecology	9%
Geology	2%
Mass media	0%

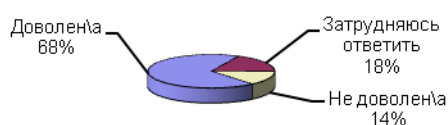
POLLING OF EXHIBITORS

Установление новых деловых контактов



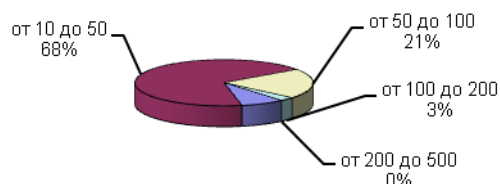
Establishing new business contacts	
Happy	56%
Hard to say	25%
Not happy	19%

Представление проектов, услуг, технологий/информирование о возможностях компаний



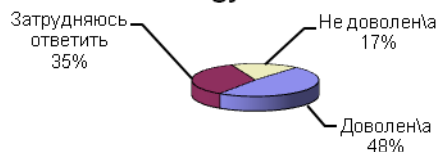
Presentation of projects, services, technologies/informing about companies' potentialities	
Happy	68%
Hard to say	18%
Not happy	14%

4. Сколько человек в день (приблизительно) посещало Ваш стенд во время выставки?



How many people a day (approximately) visited your stand during the exhibition?	
10 to 50	68%
50 to 100	21%
100 to 200	3%
200 to 500	0%

5. Довольны ли Вы качеством специалистов на выставке Mangystau Oil & Gas 2008?



Are you happy with the quality of professional visitors at Mangystau Oil & Gas 2008?	
Happy	48%
Hard to say	35%
Not happy	17%